DVGO

DVGO is a Guardforce AI (Nasdaq: GFAI) company

REGIONAL GROWTH PARTNER PROGRAM

Partner for Growth

Connecting your clients to an established network of local service providers and experiences



Local expertise. Connected possibilities.

1. At a glance

Headline:

Join the AI ecosystem for bespoke cross-border travel.

Pitch:

Joining as a DVGO Regional Growth Partner gives you three things: the program, the operating system and expert support. Together you can offer your clients a trusted local service network and access to the markets in the system. You lead on the client side. The ecosystem handles the rest.

Terms at a glance:

- ✓ Non-exclusive
- ✓ No joining fee Limited time
- ✓ No deposit
- ✓ No minimum volume
- ✓ One-year initial term.

Who we are:

DVGO (DeepVoyage Go) is an AI-enabled technology and coordination platform for bespoke cross-border travel, currently focused on journeys into China, featuring the signature brand Terra Tempo™. DVGO is a Guardforce AI company (Nasdaq: GFAI). Guardforce AI applies agentic AI, robotics and software to real-world operating environments across multiple industries.

The problem:

Helping clients do business across borders, and finding the right local services and experiences, is hard. Services sit with different local providers, it is hard to verify before payment who will deliver and whether they hold the relevant qualifications, quotes are slow, and a local ground team is costly. Partners have the clients. The ecosystem fills the gap.

2. Program, operating system, expert support

The program:

clear roles, simple terms, and a place in the products and markets inside the system, with partners and dealers across eight source markets.

The operating system:

AI tools built to turn a client brief into a matched, priced itinerary, with contracting, payment and settlement in one place. A partner workbench is rolling out in 2027.

Expert support:

a trusted local service network on the ground, brand and marketing support, sales materials and training. More than 20 trusted local service providers are already live, with a service network covering many parts of China and extending to Canada, including Rockies and aurora experiences.

3. Roles

Area	You, the partner	DVGO
Clients	Own the relationship; reach organizers, decision-makers and payers; bring in demand.	Captures requirements; designs and matches a priced itinerary.
Products	Choose from the shelf; share insight; co-create local versions.	Provides featured products, including Terra Tempo™, and sales content.
Selling	Consultative selling, group forming, local content, events and community.	Brand, product and marketing support; sales materials; training.
Dealers	Recruit and support local dealers who sell in their own name on the platform.	Dealer onboarding, platform accounts and attribution to you.
Payment	Confirm the proposal with your client and collect payment as usual. Pay for the services through the platform, at confirmed partner rates, before service starts.	Processes payments via a licensed payment provider and coordinates settlement with local service providers.
Delivery	Not your responsibility. No ground team needed.	A trusted local partner delivers and is disclosed before payment.

4. Four ways to partner

Ready-made products:
sell itineraries from the shelf, including Terra Tempo™ signature experiences, to your clients and groups, quoted and contracted on the platform.

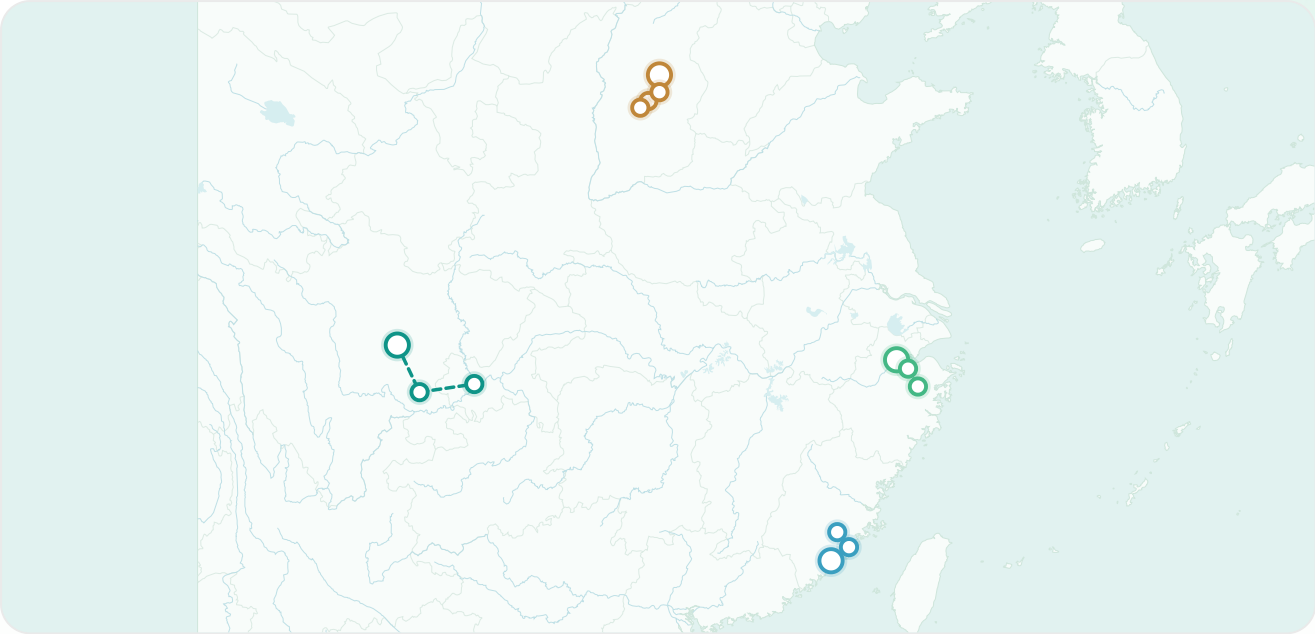
Tailor-made:
tell us your client's needs. DVGO designs and matches a priced itinerary, and trusted local partners deliver it.

Co-create or white-label:
products for your market or under your brand, subject to agreement and brand approval.

Deeper partnership:
the more you grow with the ecosystem, the more it gives back. As your results build, so do your rewards, your role and your access to new products and markets.

5. Featured Products

Code	Itinerary	Duration · cities
DVGO SIGNATURE BRAND · TERRA TEMPO™		
JN_WINTER_BREWING_6D5N	**Winter Begins · Jiangnan Winter Brewing (SHILAI™)**	6 days, 5 nights · Hangzhou, Shaoxing, Xinchang
JZ_WINTER_GATHERING_7D6N	**Winter Prologue: A Jinzhong Winter (SHILAI™)**	7 days, 6 nights · Taiyuan, Pingyao, Jiexiu, Taigu
MN_WINTER_HOMECOMING_9D8N	**Returning to Minnan for the New Year (SHILAI™)**	9 days, 8 nights · Xiamen, Quanzhou, Yongchun
SC_WINTER_CULINARY_7D6N	**Winter Prosperity Festival · Bashu Flavor Exploration (SHILAI™)**	7 days, 6 nights · Chengdu, Zigong, Chongqing
SERVICE NETWORK PARTNER · LEYO		
YVR260006	**Canadian Rockies: Banff, Lake Louise & Columbia Icefield**	5 days, 4 nights · Vancouver, Jasper, Banff, Lake Louise
CVR260003	**Vancouver & Yellowknife Aurora**	7 days, 6 nights · Vancouver, Yellowknife
CAWH040001P2	**Winter Aurora Tour in Whitehorse**	4 days, 3 nights · Whitehorse, Miles Canyon, Carcross
CA250009	**Arctic Ocean Self-Drive Challenge**	11 days, 10 nights · Whitehorse, Dawson City, Inuvik, Tuktoyaktuk



Terra Tempo™ SHILAI™ journeys are currently set in China. Leyo, a Service Network Partner based in Vancouver, specializes in Canada: the Rockies and the northern lights in Yellowknife and Whitehorse, with Chinese and English guides. Prices are quoted on enquiry; the partner price list is available on request after the fit call. Tailor-made programs are also available.

6. Who we are looking for

Travel agencies, bespoke and cultural tour operators, MICE and incentive specialists, and membership or community organizations that: serve high-end individual, family, corporate or institutional clients; deal directly with organizers, decision-makers and payers; sell consultatively and form groups; run content, event, membership or community channels; want curated signature products inside a shared platform; and have a cross-border service network that is still early. You do not need a ground team in the destination.

Markets:

Taiwan, Hong Kong, Macau, Korea, Australia, Singapore, Malaysia, Thailand.

7. Partner benefits

Access to the AI Operating System:

quote, contract and settle cross-border journeys through one system built for bespoke travel. A partner workbench is rolling out in 2027.

A trusted local service network:

the AI Operating System connects you to trusted local providers with the relevant qualifications, vetted and approved by DVGO, so you can arrange the right local services and experiences for your clients.

Share in platform revenue:

partners share in revenue from the business they bring, directly and through their dealers. Commercial terms are agreed privately and set out in the partner agreement.

Settled after the trip:

DVGO settles your share after delivery, once payment is final. Exact timing is set out in the partner agreement.

Nothing to pay to join:

non-exclusive, no joining fee Limited time, no deposit, no minimum volume, one-year initial term. Trip payments are separate and are never a cost of joining.

No delivery risk:

trusted local partners deliver on the ground, and you pay for each booking through the platform at confirmed partner rates. Plus expert support, sales materials and training for you and your dealers.

8. How it works

1. **Enquire:**
you get a reference number by email straight away. We reply within 2 business days.

2. **15-minute fit call**
(English or Chinese): concept, client profile, outcomes, departure windows, price band.

3. **Agree the plan:**
market, client segments, first products, terms. Documents are requested only after the fit call.

4. **Sign and onboard:**
one-year agreement.

5. **First project and first departure:**
you pay through the platform at the confirmed partner rates, a trusted local partner delivers, and DVGO coordinates settlement.

As soon as you sign:
You get a named DVGO contact with regular project check-ins, platform set-up and training, featured products, partner pricing and departure windows, product pages, sales scripts and marketing materials (co-branding subject to approval), and a dealer onboarding kit.

9. FAQ

Who is behind DVGO?

DVGO is a Guardforce AI company (Nasdaq: GFAI).

How does DVGO deliver each journey?

DVGO is a technology and coordination platform: a trusted local partner delivers each journey and is disclosed before payment.

What is Terra Tempo™?

The signature brand in the DVGO ecosystem: seasonal signature experiences under its SHILAI™ line. Four journeys are currently available, all set in China.

What does it cost to join?

Nothing: no joining fee Limited time, no deposit, no minimum volume.

When do partners get paid?

After the trip, once payment is final. The exact timing is set out in the partner agreement. Rates are discussed privately.

Can I work with other suppliers?

Yes. The standard partnership is non-exclusive.

What are dealers?

Local agents you bring in, who transact on the platform in their own name. There are no tiers below dealers.

DVGO

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